



India Semiconductor Association  
**Membership Docket**



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## ISA overview

ISA is the premier trade body representing the Indian Electronic System Design and Manufacturing ESDM industry and has represented it since 2005. It has around 150 members -both domestic and multinational enterprises. ISA is committed towards building global awareness for the Indian ESDM industry and supporting its growth through focused initiatives in developing the ecosystem. This is through publishing credible data, networking events and alliances with other international associations. ISA works closely with the Government as a knowledge partner on the sector, both at the centre and at the state level. ISA has played a prominent role in supporting the Government of India in the formation of the Semiconductor Policy 2007. It has helped the Government of Karnataka in the formation of the State Semiconductor Policy 2010.

ISA is committed towards building global awareness for the Indian semiconductor driven industry and supporting its growth through focused activities. ISA supports the business interests of its members. ISA is engaged in providing current and credible data on the sector through research publications; working with state and central governments on policy related matters; and having events to create visibility and networking opportunities.

One of the key objectives is to create an enabling ecosystem that catalyzes ESDM industry's growth and leadership.

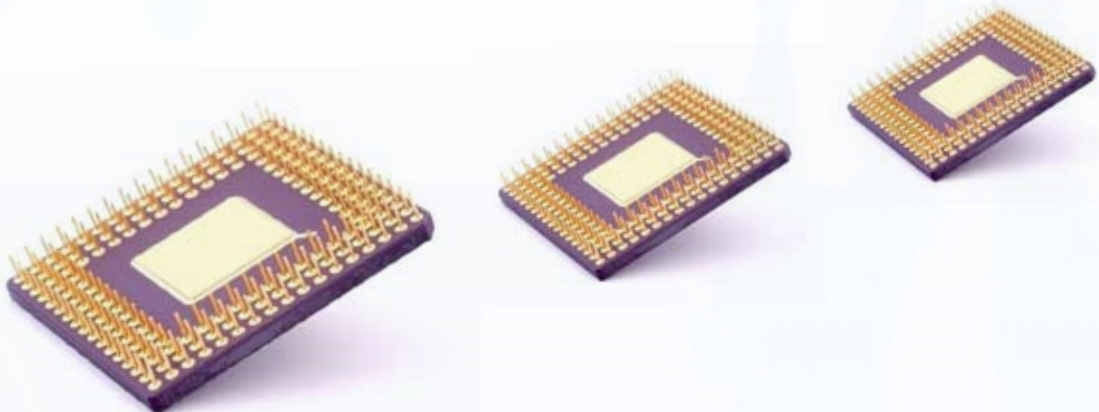
**Membership is restricted to corporate bodies:**

**a) Indian ESDM companies**

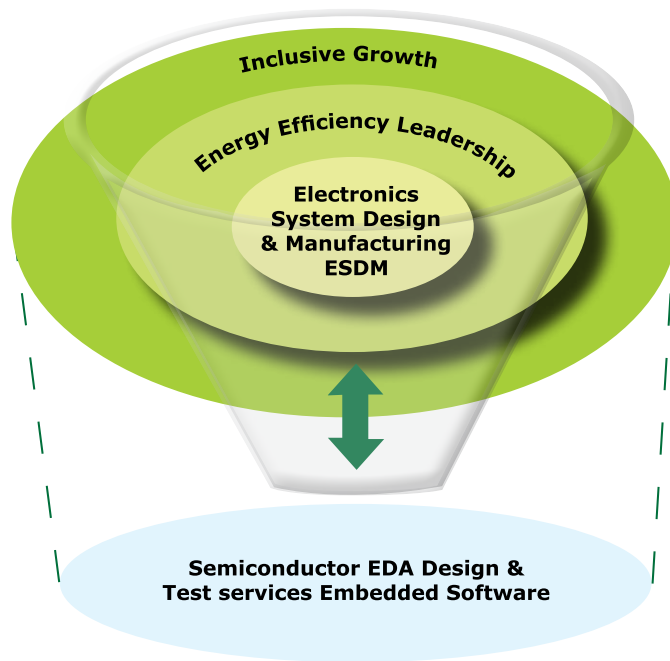
- India headquartered
- Public sector

**b) Multinational companies**

- ATMP companies
- Distributors of equipment & materials
- EDA companies
- Embedded semiconductor software and hardware companies
- Equipment manufacturers
- Legal firms
- Semiconductor/electronics system
- Service provider ( part of semiconductors / electronics design & manufacturing eco system)
- Universities
- Venture funds
- Other ecosystem participants



# ISA's Vision: Driving Electronics as a National Agenda



## Segments

With leadership and participation from the sector

- Automotive
- Consumer
- Defense/Aerospace
- Education
- Healthcare
- Industrial
- Solar
- Telecom/Wireless

In active partnership with the Government of India, domestic industry bodies & global partners

## How to become a member

To enroll as an ISA member, please follow a simple process:

- Fill the membership application form
- Attach all the documents mentioned in the checklist of documents
- Enclose the necessary remittances

## Eligibility

Any organization, firm, society, company or division thereof and involved in the activity of business or research in the area of ESDM or associated services, is eligible for membership.

The factors that are considered most important for granting membership with ISA are:

- Credible management team
- Track record in business operations
- Robust financial commitment
- Local content in the products and services

A minimum of five working days are needed to process your application. ISA may call upon the applicant to furnish additional information, if needed. ISA can reject a membership application without assigning any reason thereof.

## ISA Membership structure

Member companies have the following two options - whichever is higher would be applicable:

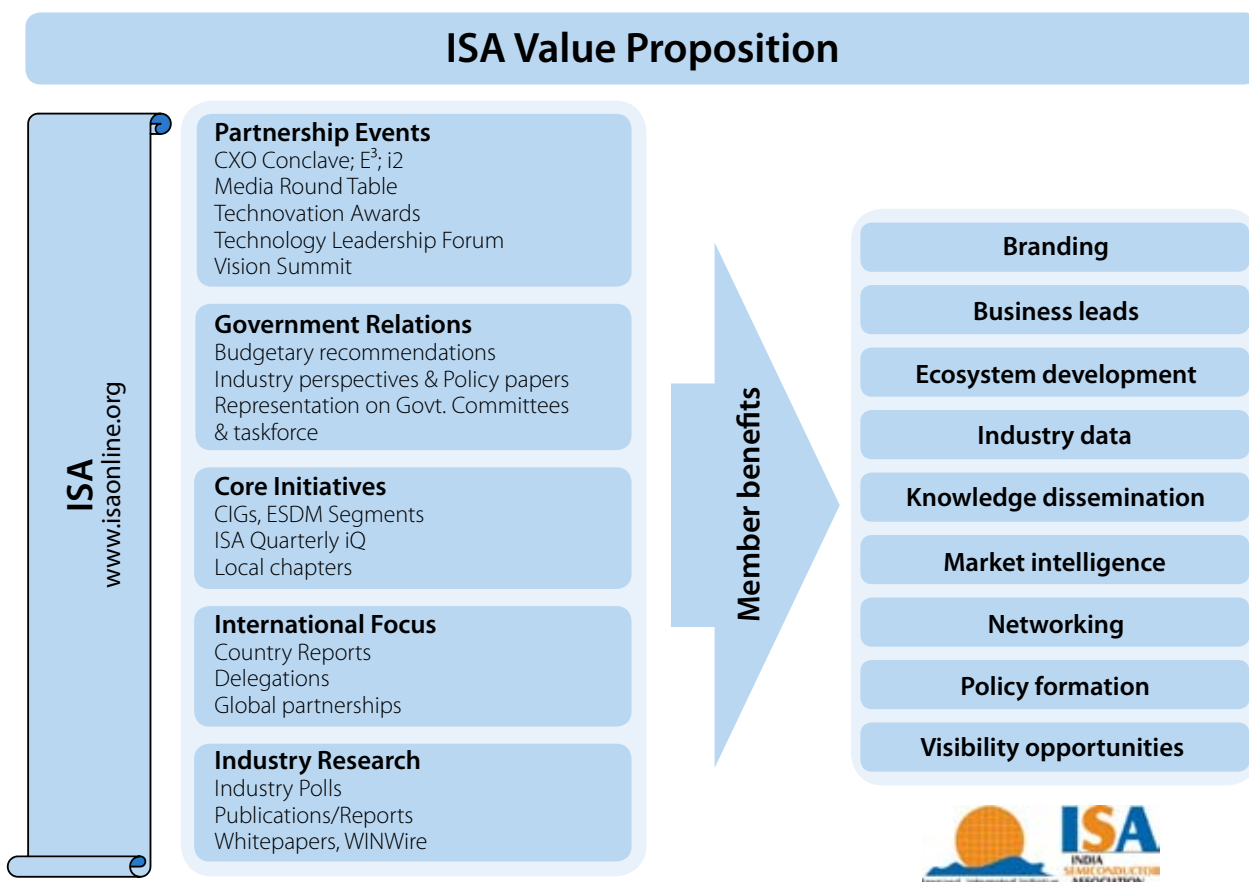
| Membership category | Option 1 (Current No. of employees - onsite + offsite + permanent staff)                              | Option 2 (Annual turnover of last year in India)<br>US\$ in million - Rs. in Crores (US\$=Rs.45) | Voting Rights | Fee per annum (Rs.in Lakhs)* |
|---------------------|-------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------|---------------|------------------------------|
| A+                  | 1000 and above                                                                                        | ≥ \$100 (Rs 450)                                                                                 | 6             | 3.00                         |
| A                   | 500 to 999                                                                                            | ≥ \$ 50 (Rs. 220)                                                                                | 5             | 2.00                         |
| B                   | 100 to 499                                                                                            | ≥ \$ 10 (Rs. 45)                                                                                 | 4             | 1.50                         |
| C                   | 50 to 99                                                                                              | ≥ \$ 8 (Rs. 36)                                                                                  | 3             | 1.00                         |
| D                   | Less than 50                                                                                          | ≥ \$ 2 (Rs. 9)                                                                                   | 2             | 0.75                         |
| E                   | Start-ups                                                                                             | ≤ 3 years in existence                                                                           | 1             | 0.30                         |
| AM                  | Associate Members - belonging to semicon ecosystem (educational institutions/legal firms/consultants) |                                                                                                  | 0             | 0.25                         |
| IM                  | International Members (headquartered abroad and having no representation in India)                    |                                                                                                  | 0             | Rs. 2.50 (US\$ 5000)         |

\*Excluding 10.3% service tax

Notes:

- Member companies can opt for a higher category of membership but not a lower category.
- People employed indicate no. of people employed in the ESDM area.
- Overall revenue (Semicon/ Embedded/ and all others) is a clear measurable in case of a public company.
- For others it would be the employee strength in the ESDM area to decide the minimum category
- International members are not eligible for voting rights

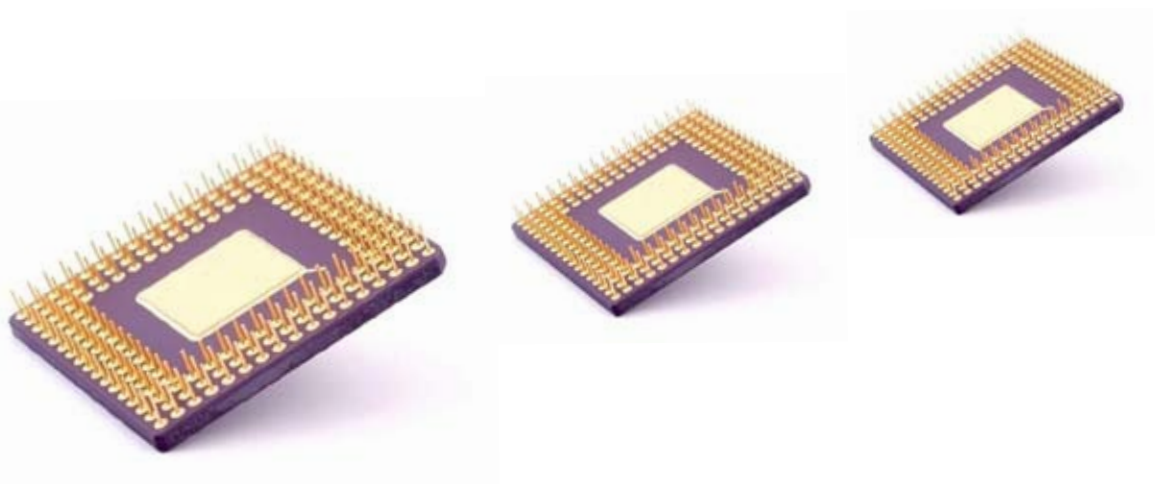
## Value proposition



## Check list of documents to be attached with the application form

If an applicant meets the eligibility criteria, it may apply for membership by sending the following to the ISA Secretariat:

- Membership application form completed in all respects (duly signed and with company seal).
- Brief company profile on the company letterhead / printed corporate brochure.
- An attested copy of Memorandum and Articles of Association to be provided in case of companies.
- Balance Sheet of last financial year. Start up companies may attach a copy of their Project Report / Business Plan.
- Certificate signed by the Company Auditor or Chief Executive Officer (CEO) of the applicant or equivalent, stating its gross turnover from VLSI design and embedded software (for design companies) and electronic / solar PV manufacturing or services (for manufacturing companies and related ecosystem participants) in the last financial year (Start-ups may give projections for the current financial year).
- Details of each of the promoters, in terms of educational and professional background, and the financial contribution that each promoter has made to the company. In case of 100% owned subsidiaries, a profile of the parent company needs to be attached.
- In case the company has applied for listing at the Software Technology Parks of India STPI, a copy of the application / Greencard issued by STP needs to be attached. If the company has not applied for STP registration, please specify it.
- Annual subscription fee payable for the period April-March or October-September





## Code of conduct

All members of ISA are bound to conform to the Code of Conduct of the Association, as under:

### **Relationship with client**

Dealings with clients must be conducted in an ethical manner; terms of agreements should be clearly and precisely expressed and fulfilled in good faith; work undertaken should be carried out promptly and efficiently and client's interests properly safeguarded and confidentiality maintained.

### **Relations with fellow members**

Dealings with fellow members must be conducted in a positive and professional manner and in utmost courtesy and fairness; property rights, work results, confidential data and vendor/client relations of fellow members ought to be respected; and no engagement in harmful, disparaging or predatory tactics will be entertained.

### **Relations with principals**

Members shall represent principals in a fair and business like manner in accordance with their contract, their property and other rights; and provide full and accurate business records.

### **Relations with employees**

Members shall strive to employ high caliber staff and offer fair and equal opportunities for growth and development. Relevant training and constant upgrading of the employees has to be provided in line with job responsibilities. Also, employees have to be informed of their obligation to keep important data confidential, and of the fact that any professional misconduct constituting of unauthorized disclosure of confidential nature or violation of copyright laws will cause employers to take disciplinary action.

### **Relations with public**

Members shall promote effective use of information technology as an instrument for social and economic good and act as good corporate citizens and fulfill their responsibilities to the community.

### **Relations with international community**

Members shall promote communication with foreign countries, based on international cooperation. They would not harm India's image, while conducting business abroad.

### **Intellectual property protection**

Members shall neither use nor encourage the use of pirated software in their own and their client's organizations.

Actel ALMT Legal Alcatel Altera AMD Analog Devices Apache  
Applied Materials Applied Micro Aptina Aristos ARM  
Embedded Technologies ASM Atrenta Bergen **Bharat Electronics**  
Broadcom **Cadence** Caliber Calypto Cellworks Circuitsutra  
Cir-Q-Tech Tako CMC Cognizant Concept2Silicon Conexant  
Cortina Cosmic Circuits CSR Cypress De Core Delphi Edwards  
e-Infochips element14 Elvego Circuits Embedded Systems EVE  
Excel Industries Four Arrow **Freescale** Harman HCL  
Hughes Systique Ibiden IBM Imagination Technologies  
Indosolar Indrion Infineon Infosys Infotech **Intel** IIIT-B IIIT-P  
Intersil Ittiam iWave Jupiter K & S Partners Kacper Kasura  
Kawasaki Microelectronics KLA Tencor **KPITCummins** K Law  
KSK Surya Lanco Solar L&T Lovely Professional University LSI  
Magma Majmudar & Co. Mandate Manipal University **Marvell**  
Masamb Maverick Maxim Mentor Graphics Metalogic Microchip  
Mindtree MosChip Moser Baer Nist Natsem NCS Netlogic  
NI Systems Nokia Novellus NXP Open-Silicon Osram PESIT  
PMC-Sierra Qlogic Qualcomm QuantumThink Rambus Renesas  
RFMD Robert Bosch RV-VLSI Saffron Sagitaur Ventures Samsung  
**SanDisk** Sankalp Sasken Secure Seer Akademi Sequoia Capital  
Sling Media SLN SmartPlay SoftJin Solar Semiconductor  
Sonic Chips Sony Spectra ST-Ericsson **STMicroelectronics**  
Su-Kam SureWaves Surge Forth **Synopsys** TSMC  
Tata BP Solar TCS Tejas Tensilica Tessolve **Texas Instruments**  
Tomen Toshiba Transcendix TranSwitch TVS Motor UL  
Varroc Velankani Vikram Solar Vinjey  
Vitesse WhizChip Wind River **Wipro** Xilinx

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